



BARDA Industry Day – Washington, DC

Debriefing

Francine L. Hemphill

Contracting Officer

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The Value of Debriefs



- Form a partnership
- Illustrate evaluation was competed fairly and IAW criteria outlined in the solicitation
- Ensure future proposals are competitive for awards
- Apply lessons learned to gain future awards



Regulations that Govern Debriefing



- **FAR Subpart 15.505 – Pre-Award**
 - Value

- **FAR Subpart 15.506 – Post-Award**
 - Greatest Value



FAR Subpart 15.505



Pre-Award Debrief Contains:

1. Evaluation of significant elements of proposal
2. Rationale for exclusion from the competitive range
3. Reasonable responses to questions about source selection procedures



Pre-Award Non-Disclosure Items Protection of All Offerors



1. Number
2. Identity
3. Content of proposals
4. Ranking of offers
5. Evaluation
6. Point-by-point comparisons of proposals

Information is not releasable under the Freedom of Information Act (FOIA).



FAR Subpart 15.506



- **Post -Award**

1. Evaluation of significant elements (Price/Cost and technical rating).
2. Significant weakness or deficiency - rationale to exclude from competition,
3. Identify significant advantages of awardee w/out disclosing confidential information
4. Respond to relevant and reasonable questions.



MYTHS vs. FACTS



1. The Government wants to form a partnership.
2. Debriefings are designed to promote awareness for competitive proposals.
3. The greatest value of a debrief may be obtained by post-award debriefing.



QUESTIONS?

