



BARDA Industry Day - Washington, DC

Contracting for Countermeasures

October 30, 2012



Today's Purpose



- Provide an overview of the ASPR contracting process and to introduce new industry partners to the concepts.
- You will learn how requirements are developed and how they drive our solicitations. Throughout the day we will refer you to where we are on the included process maps.
- For the purposes of this walkthrough we will use the fictitious requirement, solicitation and development of the Be All End All vaccine (BAEA).
- We have included a fictitious example of requirements to support the walk through scenario. Additionally we have included fictitious market research examples indicating four companies developing a BAEA vaccine at various stages of development and for various populations.